## Care transformations needed: an international policy perspective

Helsinki, August 29th 2024

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## About me

- Prof. Health systems and finance, Radboud University Medical School & Global lead health policy, Royal Philips
- Side functions: Supervisory board Dutch guarantee fund healthcare, Associate editor Health Policy, Chair selection committee Dutch Harkness fellow Commonwealth Fund
- Team lead strategy and science officer Ministry of Health (2010-2016)
- International consultancies: OECD, EU, WHO, ADB, Finland, Austria, Switzerland, Cyprus, Aruba, Georgia, Armenia, South-Korea
- Academic: 100+ peer reviewed papers, co-authored 5 books
- Topics: political economy of health system (reform), healthcare finance, comparative health systems, for-profit delivery models, hospitals, mental health, administrative expenses, multimorbidity, tertiary care
- Education: public policy and health economics (Msc. and Ph.D)



## Main messages

- Care transformation is urgent (top-3 topic): costs, worker shortages, environmental pressure, planetary health etc.
- Mechanisms successful policy: increase high value care, reduce low value care & reduce price.
- Substantial barriers: persistent system varieties and resistance through a political economy of healthcare.
- Higher labor productivity prerequisite to solve increasing labor shortages
- Better embeddedness diagnostic systems in broader health systems to gain more appropriate care
- Governance challenge: 'ending' incremental adjustments by explicit policy choices

## Agenda





## 1. Waves of Health System Reform



## From waves of health system reform towards transformation of care

	Goal	Policy instruments
( <b>1</b> ) 1945	Universal coverage and equal access	NHS, (social) insurance
( <b>2</b> ) 1970	Controls, rationing and expenditure caps	certificate-of-need (capital investments), global budgets, prospective payment (drg's)
( <b>3</b> ) 1990	Incentives and competition	managed/regulated competition, privatization, active purchasing
( <b>4</b> ) 2010	Nudging professionals to 'appropriate' care (NCD's)	EBM, guidelines, prevention, AI, high value care, digital, alternative payment models, inte <u>l</u> ligence (self-management & monitoring) and (timely) diagnostics, choosing wisely

Source (1) - (2) - (3): Cutler, 2002, Journal of Economic Literature

## Netherlands: 3rd (competition) to 4<sup>th</sup> (care transformation) wave



Overspending, underspending on global budget

#### Fiscal Policies (2012):

- Ending insurer risk equalization and underwriting
- Sectoral covenants with fiscal ceiling
- Increasing deductible

## But: trade-off with access / quality-of-care exists

#### 4<sup>th</sup> wave: Integral covenant appropriate care

- (2022) • value-based, shared decision making, rightcare-at-the-right-place, prevention, worker satisfaction
- 2.8 billion euro transition fund

Source: MoH (personal communication).

Source, Jeurissen and Maarse, 2021

## 2. In need for care transformation (financial perspective)

JAMA | Special Communication

### Health Care Spending in the United States and Other High-Income Countries

Irene Papanicolas, PhD; Liana R. Woskie, MSc; Ashish K. Jha, MD, MPH

**IMPORTANCE** Health care spending in the United States is a major concern and is higher than in other high-income countries, but there is little evidence that efforts to reform US health care delivery have had a meaningful influence on controlling health care spending and costs.

## Major cost-drivers in need for solutions

- Labor: long-term care
- Multi-morbidities (NCDs): (exponential) growth
- Increasing complexity & fragmentation: administrative burden
- Tertiary care: big hospitals, expensive pharmaceuticals
- Safety: complications major surgeries
- Additional technologies (few substitutions)
- Policy: unanticipated effects increase costs

#### Cost of institutional LTC (65+ with severe needs), as share median income, 2022



### Growing expenses (% GDP) Medical equipment (% GDP)

0.9



0.8 0.7 0.6 0.5 0.4 0.3 0.2 0.1 0 1970 1975 1980 1985 1995 2000 2005 2010 2015 2020 2025 1990

Canada - Hospitals - Machinery and equipment
 Canada - Total - Machinery and equipment
 United States - Total - Machinery and equipment
 Sweden - Hospitals - Machinery and equipment
 Korea - Total - Machinery and equipment
 Sweden - Total - Machinery and equipment

- United Kingdom - Total - Machinery and equipment

#### Source: OECD, 2024

### **Ancillary services (% GDP)**

### **Pharmaceuticals (% GDP)**



- Korea Anciliary services (non-specified by function)
- Netherlands Ancillary services (non-specified by function)
- Canada Ancillary services (non-specified by function) Japan Ancillary services (non-specified by function)
- United Kingdom Ancillary services (non-specified by function)
- Germany Ancillary services (non-specified by function) Italy Ancillary services (non-specified by function)
- France Ancillary services (non-specified by function) Sweden Ancillary services (non-specified by function)
- Poland Ancillary services (non-specified by function) Brazil Ancillary services (non-specified by function)





- United States Pharmaceuticals and other medical non-durable goods
- Korea Pharmaceuticals and other medical non-durable goods
- Canada Pharmaceuticals and other medical non-durable goods
- Germany Pharmaceuticals and other medical non-durable goods

### **Multimorbidity: increasing burden and expensive**



co-morbidities, main Dutch insurer (2012)

Average per capita costs per enrolee versus #

Source: Wammes, Jeurissen, 2014

Model outcomes for care use (quarter) in CORE-clinic for HNHC patients (red line) and actual averages per quarter (blue line)

![](_page_11_Figure_5.jpeg)

Source: Remers, Jeurissen et al, 2024, Journal of evaluation of clinical practice

### Administrative burden: another main cost driver

#### Hospital overhead expenses

	Core	Total	% GDP
US	15.51%	25.32%	1.43
Netherlands	10.85%	19.79%	0.77
Canada	7.40%	12.42%	0.41
France	8.77%	n/a	n/a
Germany	9.00%	n/a	n/a
England	n/a	15.45%	n/a
Scotland	n/a	11.59%	0.51
Wales	n/a	14.27%	0.66

![](_page_12_Figure_3.jpeg)

Source: Himmelstein et al, Health Affairs, 2012

Addressing determinants: 1. reducing complexities, 2. harmonization, 3. data interoperability

### **Technologies: substitution or add-on**

![](_page_13_Figure_1.jpeg)

Minimal invasive increases faster dan decline of

- (New) technologies cheaper, but add to volume. Will newest technologies be different (micro-electronics, AI etc.)?
- FAME 3 Rct (2021): 3-year cumulative costs three vessel disease, PCI (\$ 24,063) versus CABG (\$ 35,714)
- Real-world savings: addressing expensive hospital infrastructures, operation room, EMR, ICU – is paramount
- Some no brainers: AMR prevention, generics/refurbished, primary care, kidney transplants etc.

### Unanticipated policy effect appropriate care: cost-shifting

### and silo's hamper savings effective dementia networks

Type of admission	Risk for intervention compared to control (confidence interval)	p-value	Cost category	Change per year for intervention compared to control (95% CI)	p- value
Hospital admission <sup>2</sup> (n = 37,205)	OR 0·83 (0·67 – 1·03)	0.096	Total healthcare costs <sup>1</sup> (n= 9,378)	-€1,925 (-€5,592 – €1,742)	0.303
Intensive care unit (ICU) admission <sup>2</sup> (n = 37,205)	OR 0·59 (0·34 – 1·01)	0.055	Total curative care costs <sup>2</sup> (n = 38,525)	- 3.0 % (+8.2% – -13.0%)	0.58
Emergency department (ED) visit <sup>2</sup> (n = 37,205)	OR 0·88 (0·72 – 1.08)	0.234	Hospital care costs <sup>2</sup> (n = 37,205)	- 19.7 % (-7.6 – -30.3%)	< 0.01
Odds of increased Length of Stay (by one day) <sup>3</sup> (n = 17,798)	OR 0·88 (0·77 – 0·96)	< 0.01	Primary care costs <sup>2</sup> (n = 38,267)	+ 10·2 % (+2·3% – +18·6%)	0.010
Primary care emergency admissions <sup>2</sup> (n=28,792)	OR 0·75 (0·43 – 1·32)	0.320	District nursing care costs <sup>2</sup> (n = 28,792)	+ 0·10 % (-14·7% – +18·5%)	0.949
Admission to nursing home setting <sup>4</sup> (n = 9.677)	OR 0·96 (0·80 – 1·15)	0.656	Pharmaceutical costs <sup>2</sup> (n= 37,751)	- 4·1 % (-11·7% – +4·1%)	0.318
<ul> <li><sup>1</sup>: Mixed effects linear regression models</li> <li><sup>2</sup>: Mixed effects logistic regression model with binary distribution</li> </ul>			Long-term care costs (n= 9,677)	+€502 (-€3,191 – €4,195)	0.789
(yes/no) <sup>3</sup> : Mixed effects logistic regression model with Poisson distribution (inpatient days) <sup>4</sup> : Logistic regression model with binary distribution (yes/no)			<ul> <li><sup>1</sup>: Curative and long-term care combined</li> <li><sup>2</sup>: Log-transformed outcome variable because of skewed distribution</li> </ul>		

## Unanticipated policy effect finance: reimbursement does not equal actual costs (endemic cross-subsidies)

![](_page_15_Figure_1.jpeg)

## Unanticipated policy effects incentives: outcome payments (>10%): mixed results

	Quality	Costs	# Studies	D&B score	
Bonus penalty groep					
CQUIN (UK)	+	?	3	9,0	
HQID	mixed	-	13	11,4	
HRRP	+	?	2	9,0	
Hudson Plan	mixed	-	2	13,0	
Maryland	+	?	1	10,0	
PAMC P4P	-	?	2	10,5	
QOF (UK)	+	-	43	11,9	
VBP	-	?	3	12,0	
VIP (K)	+	?	3	12,0	
ACO					
AQC	+	+	10	12,4	
MSSP	+	+	2	11,0	
Pioneer ACO	+	+	2	11,0	

Source: Vlaanderen, Jeurissen, 2019, European Journal of Health Economics

- Limited indicators: cholesterol, HbA1C, blood pressure, albumine, lithium, mortality, readmissions, complications / infections
- Process indicators improve more than outcome indicators
- ACO improvements more resistant; B/P: ceiling effect.
- B/P: negative effects non-incentivized indicators
- Private- and low performing providers show most improvement
- Complex patients do not improve more than other groups
- ACO cost savings increase: less EMR, outpatient care and extensive treatments, <u>diagnostics</u>; no savings on pharmaceuticals and mental health.
- B/P: bonus increases costs.

## Unanticipated policy effects: no specific health inflation indicator and adjustments; hospitals vary in inflation susceptibility depending on cost structure (2021-2023)

![](_page_17_Figure_1.jpeg)

Inflation increases the spread in projected cost growth, most notably in specialized facilities (ITCs)

Source: Jeurissen et al, 2024, OBS Policy Brief 65

3. Persistent varieties health systems (complex adaptivity, path dependency)

![](_page_18_Picture_1.jpeg)

## Limited variety families of health systems

Type of system	Examples	Characteristics	
Beveridge	UK	State budgets – through central and targeted taxes – largely finance health system; strong role for the state and its agencies in planning health care; citizens have full access to health care	
Bismarck	Germany	Financed largely through compulsory contributions from employees, employers and state subsidies, health care system managed by institutions that are largely independent of government; health risks are pooled over populations based on principle of social solidarity	
Private	United States	Market-based system with heavy role for the private sector; costs of care largely covered by insurance or out-of-pocket spending except for some targeted groups (eg, older people)	
Semashko	The then Soviet Union and some Eastern European countries	Centralised model based on a single-payer system with very high level of state control over planning and operation of health care services; free access to a wide range of services funded through national state budget; large role for multi-specialty primary care providers; health care facilities are owned by the state and clinical professionals are state employees	

Source: Adapted from Smółka (2022)

## Substantial variety most other indicators. Example avoidable mortality (per 100.000)

![](_page_20_Figure_1.jpeg)

- Families of health systems cannot explain actual varieties on the ground.
- Substantial varieties persist on HSPA indicators (health, clinical, resources, etc.)
- Even if policies converge (prospective reimbursement, competition etc.)
- Country-specific approaches often required

## Substantial variety inpatient/outpatient distribution (EU)

![](_page_21_Figure_1.jpeg)

## Substantial variety ambulatory surgeries

![](_page_22_Figure_1.jpeg)

Source: Kreutzberg A, et al, 2024

## Substantial variety high prevalence treatments (Netherlands versus 15 European countries)

![](_page_23_Figure_1.jpeg)

### Substantial variety in MR exams (per 1.000)

![](_page_24_Figure_1.jpeg)

## 4. Political economy: balancing a) strong values with b) high costs and c) vested interests

![](_page_25_Picture_1.jpeg)

### **Voter perceptions on health systems: antagonism**

![](_page_26_Figure_1.jpeg)

## The political economy of health care

- *Voters prioritize health:* high willingness to pay
- *Increasing costs* of additional health gains: flat-of-the-curve medicine (Cutler, 2006)
- *Fat tails increase transfers by net-payers*: top 1% HNHC-patients (multimorbidity)
- Universal access for HNHC-patients implies *public regulation and funding*
- Health spend increases more rapidly than GDP: <u>decreases level of total public fiscal</u> <u>space (MoF)</u>
- Fierce *competition with other public expenses*
- Substantial part health expenses: <u>'waste' or of 'no-value'</u> (OECD, 2017: 20%)
- <u>Politicians prefer painless cost-control</u>: more efficiency, <u>presumes transformation</u>

**Preferable solution** 

**Political problem** 

**Muddling through** 

- <u>High barriers towards change</u>: vested interests, citizen/patients, conservative care practices
- Policy-making skewed to <u>'softer' approaches</u> with <u>substantial agency autonomy</u>

Source: Jeurissen, 2016/2018/2021

## 5. Enabler: higher labour productivity

## **Common trends high-income countries**

- Worker shortages: highly skilled nursing and assistance (190.000 in the Netherlands in 2033); informal care under pressure
- Workload and higher sickness rates (3-4%) than in other parts of economy leads to high job outflow rates
- Waiting lists tend/threaten to increase
- Increasing complexities: hospital may shoulder 30+ medical specialities, 300+ subspecialities, and 2500+ diagnoses
- Increasing compliance: administrative duties as high as 35-40%
- Dealing with breakthrough technologies: micro-electronics, sensors, AI etc.
- Implementation <u>has to</u> increase labour productivity, but require different knowledge, skills, and trust: smart monitors, implants, robots, protheses, diagnostics, wearables, sensors, voice recognition and HER and better decision support systems

## Increasing waiting lists: canary in the coal mine?

#### Patients (%) who exceed waiting-time threshold (Netherlands)

![](_page_30_Figure_2.jpeg)

## 6. Enabler: stronger diagnostic systems

## **Stronger diagnostic systems**

- Diagnostics fundamental to quality and appropriate care (high value)
- Diagnostic errors: 6%-17% hospital adverse events (US, 2015)
- Low policy priority (Lancet), WHO resolution essential diagnostics (2023!?)
- Capital budgets more volatile
- Rapidly changing provider landscape (centralized labs, POC) & low value diagnostics do exist.

#### Adequate diagnostics bear high value

![](_page_32_Figure_7.jpeg)

Source: Lancet Commission on diagnostics, 2021

![](_page_32_Picture_9.jpeg)

"This brilliantly researched, well-argued, and clearly written book will help us avoid the unnecessary tests, drugs, surgeries, and anxiety that are the inevitable outcome of our epidemic of overdiagnosis," — SIDNEY WOLFE, MD, author of *Wast Plits*, Best Plits and editor of WastPlits.org

![](_page_32_Picture_11.jpeg)

# 7. Explicit policy choices for a new equilibrium and real transformation of care

![](_page_33_Picture_1.jpeg)

## Theoretical focus points for policy choices

![](_page_34_Figure_1.jpeg)

## Incrementalism or substantial policy change (punctuated equilibrium)?

#### Annual changes US federal spending 1948 – 2000 (budget categories)

![](_page_35_Figure_2.jpeg)

Source: Baumgartner et al, 2009

- Policymaking is overwhelmingly incremental
- Sometimes deviations come up: punctuated equilibria (PE)
- PE is validated theory <u>about</u> (budgetary) policy changes
- More about issue-definition early on (thought leadership) than changing institutional procedures. Example: personal budgets (UK, Netherlands)
- Very effective (new) disruptive technologies may create a PE (Christensen)

## Why explicit policy choices?

- Care changes fundamentally (transformation): breakthrough technologies (AI, micro, sensor etc.) AND worker shortages, aging, limited resources
- Potential disruptive on current healthcare landscape
- During rapid flux, incremental policy making underpins consensus, but typically comes with substantial transaction costs
- Because of rapid aging and worsening public finances high transaction costs (the unanticipated policy effects) may be a problem. Align policies and 'doing everything' to create leverage and new equilibrium
- One fundamental question is the future of the community hospital and the nursing home. How to spend capital budgets?
- Three key topics: 1) which expensive tertiary care/technologies, 2) lower administrative expenses, and 3) connected care comorbidities
- Workable mechanism: professionals should be re-empowered and have better assistance from new technologies and improved work flow streams

## **Receptivity fundamental policy change**

![](_page_37_Figure_1.jpeg)

## Main messages

- Care transformation is urgent (top-3 topic): costs, worker shortages, environmental pressure etc.
- Mechanisms successful policy: increase high value care, reduce low value care & reduce price.
- Substantial barriers: persistent system varieties and resistance through a political economy of healthcare.
- Higher labor productivity prerequisite to solve increasing labor shortages
- Better embeddedness diagnostic systems in broader health systems to gain more appropriate care
- Governance challenge: 'ending' incremental adjustments by explicit policy choices

## Thank you for your attention!

#### Questions and comments: patrick.jeurissen@radboudumc.nl

![](_page_39_Figure_2.jpeg)

#### an e na se para narrez gar penser enge

![](_page_39_Figure_4.jpeg)

![](_page_39_Figure_5.jpeg)

### **Resilience overlaps existing HSPA frameworks**

#### Covid excess mortality correlates with less health workforce

![](_page_40_Figure_2.jpeg)

Notes: The quadrant chart shows the association between the health and social care workforce and excess mortality. The x-axis shows how much a country is above or below the OECD average for total health and social employment in 2019 (per 1000 population); the y-axis shows a country's distance from the OECD average excess mortality rate for 2020–2021. Note that this analysis does not adjust for other factors, nor does it necessarily infer causality.

#### How to be prepared?

- Risk analysis / scenario forecasts
- Training for the unforeseen
- Excellent capital infrastructure (excess capacity)
- Well-trained and motivated workforce
- Get your (excess) inputs right

![](_page_40_Figure_10.jpeg)

### Seventy-one policy strategies to contain <u>health system</u> costs (1970 – 2018): limited success and limited evidence

![](_page_41_Figure_1.jpeg)

Mediane zorgkosten laatste 30 dagen leven: transmurale palliatieve zorg (n=210) versus matched controle groep

![](_page_42_Figure_1.jpeg)

## Weinig verschuivingen marktaandeel zorgaanbieders

![](_page_43_Figure_1.jpeg)

## Betere kwaliteit zorg leidt vaak niet tot meer marktaandeel (ziekenhuizen)

Relation between quality and market share reallocations (hospitals)			
	Static allocation (CSE)	Dynamic allocation (CSE)	
HSMR	0.0048 (0.0046)	0.0001 (0.0002)	
Hospitals	65 (N=224)	65 (N=224)	
Outcome indicators z-score	-0.9239 (0.3921)	0.0176 (0.0111)	
Hospitals	128 (N=731)	125 (N=715)	
Process of care z-scores	-0.0861 (0.246)	0.0031 (0.0037)	
Hospitals	189 (N=970)	178 (N=921)	
Structural quality z-scores	1.8907*** (0.3493)	-0.0449*** (0.0069)	
Hospitals	209 (N=1034)	192 (N=970)	
Note: clustered standard errors are in parentheses; sign. *<5%;**<1%;***<0.1%			

## Huisarts als spil in netwerk?

**Figure 4.1.** The number of hours per FTE spent on working as a GP based on the SMS measurements, per type of activity by employment position and gender<sup>1, 2, 3</sup>

![](_page_45_Figure_2.jpeg)

 $^{1}$  N = 61,320 measurements, 1,095 SMS weeks of measurement, 1,051 GPs. The sum of the hours per type of activity could deviate from the total hours as a result of rounding up or down. The results are weighted on the bases of population numbers by employment position, gender and age.  $^{2}$  Based on the average FTE GPs indicated in the survey prior to the weeks of measurement.  $^{3}$  M=male, F=female, T=total. **Figure 4.2.** The percentage of the working hours spent on working as a GP based on the SMS measurements, per type of activity by employment position and gender<sup>1, 2</sup>

![](_page_45_Figure_5.jpeg)

 $^{1}$  N = 61,320 measurements, 1,095 SMS weeks of measurement, 1,051 GPs. The sum of the percentages per type of activity could deviate from the total hours as a result of rounding up or down. The results are weighted on the bases of population numbers by employment position, gender and age.

<sup>2</sup> M=male, F=female, T=total.

Source: Van Hassel D, Working hours of general practitioners, 2020

## **Climate change**

![](_page_46_Figure_1.jpeg)

#### Relatieve overlijdensrisico's (RR) bij verschillende temperaturen en leeftijdsklassen in Nederland

![](_page_46_Figure_3.jpeg)